# Factors for enhancing the market development of energy efficient heat pumps

#### Scaling up through European policy instruments

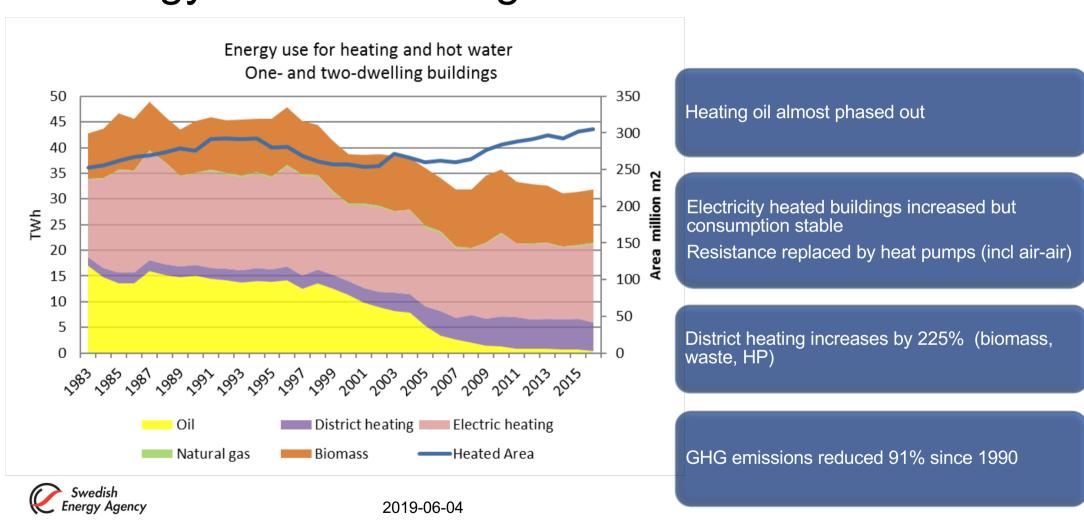
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Presented by Carlos Lopes, Swedish Energy Agency

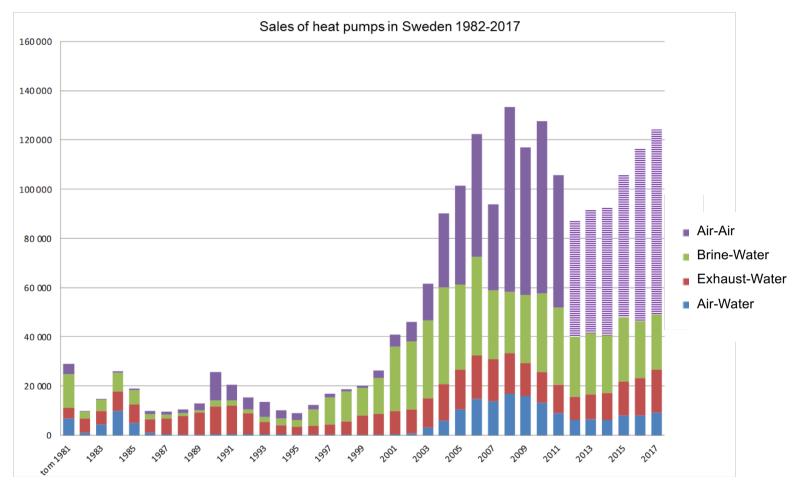
Eceee summer study 2019 – Is energy efficient sufficient?



## Energy use for heating in detached houses



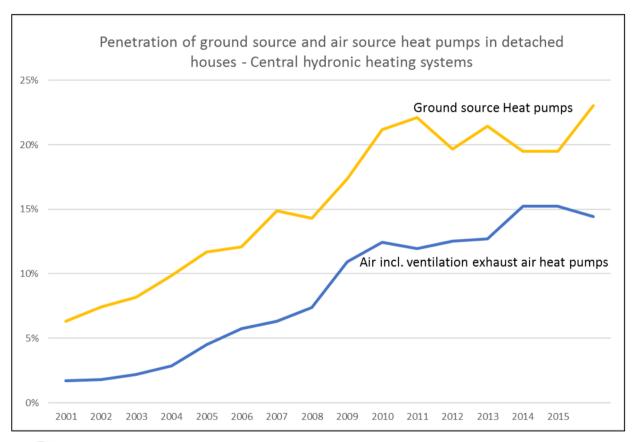
#### Heat pump market in Sweden 1981-2017





Source: SKVP

# Penetration of heat pumps for central heating in detached houses in Sweden



37% of houses with heat pumps for hydronic central heating (0,75 million)

Almost a quarter of houses have ground source heat pumps .

Most common heat generator

Sweden is the largest market in the European Union with 28% of the market and 35% of the stock (EHPA, 2016)



# The broad context: Energy infrastructure and prices

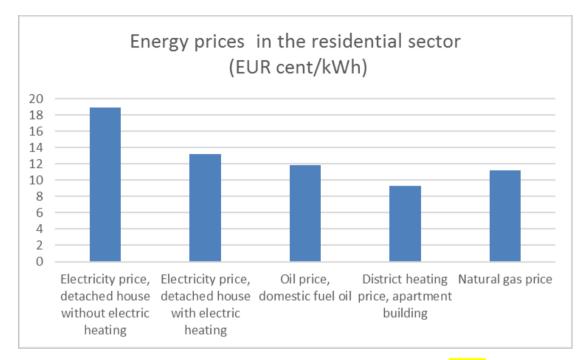
"Cheap" electricity, low electricity to oil and gas ratio Carbon free electricity, perceived as clean

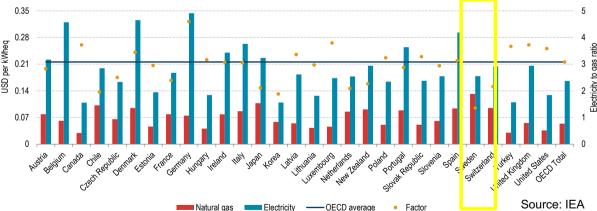
Expensive heating oil (due to taxes)

Gas almost not available

Competition with district heating

(Nuclear can have been negative for heat pumps)







# A comprehensive and coordinated policy framework? Research, Development and Dissemination

R&D&D

- Since the 70s
- Heat pumps seen as promising technology
- Uninterrupted RD&D programmes e.g. Sol 85, Klimat 21, Effsys 1, Effsys 2, Effsys Plus, EffSys Expand, Termo (holistic)

Technology procurement

- 1993-1995. Coordinated by gov. Agency. Buyers group and experts set criteria.
- Six winners
- Information campaigns and customer hotline

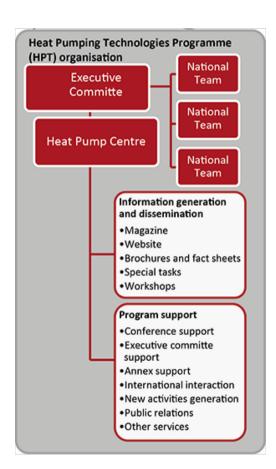
International collaboration

- IEA Technology Collaboration Programme on Heat Pumping Technologies, HPT TCP
- Heat Pump Centre,

  www.beatnumpingtechnolog

www.heatpumpingtechnologies.org





# A comprehensive and coordinated policy framework? Economic, administrative, information & advice

 Tax on heating oil **Taxes** • 90'ies, 00'ies, tax credit for replacement of oil boiler **Subventions**  Tax credit for installation work Ecodesign requirements at EU-level **MEPS** and Labels Energy labelling Tests and information targeted at consumers Information, advice and · Trained municipal energy advisers testing · Pressure on manufacturers and installers "Cleans" the market from less serious actors



# Manufacturers, installers and trade organisations Competition AND collaboration as development factors

Collaboration within the trade organisation

- Collaboration for competing with district heating
- Collaboration for influencing the ecodesign and labelling process

Competition between manufacturers

- Stimulates innovation
- Possibility for export market and foreign investment

Skilled and efficient installers at competitive prices

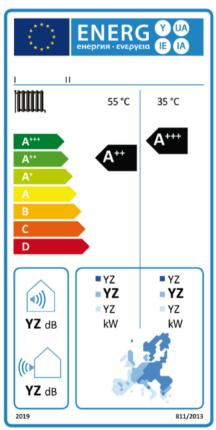
- Training programmes by manufacturers and/or trade organisation
- Certification of installers sarted before it became an EU-obligation

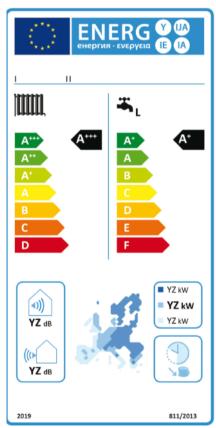
Creating consumer trust

• "Board for consumer disputes for Heat Pumps" to administer and mediate conflicts between consumers and manufacturers. Inspired on the "National Board for Consumer Disputes"



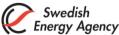
# Ecodesign and energy labelling Review on-going





#### Some recommendations:

- Fossil fueled boilers should be severely downgraded from A to ....
- More classes for HP for differentiation between and within types
- Efficiency should be on the label
- Show impact of the system temperature on the HP's efficiency
- Measurement standard should reflect ability to adapt to the load
- Show efficiency at different climates



# Summary: Factors that contributed to the development of heat pumps in Sweden vs actors

•

#### Energy Infrastructure and low electricity prices

- Government
- Market

#### Continuous R&D&D programmes

- Government funded
- Manufacturers
- Research institutes and Universities

#### Qualified installers

- Industry
- Government

#### Product testing Information, advice, Creating Trust

- Government
- Industry
- Test institutes

#### Taxes & Incentives

Government

#### MEPS & Labels

- European Union
- Government



# Challenge: The role of heat pumps in an electricity system with increased variable renewables

- Large savings ...but electricity peaks coincide with system peaks
  - Increase efficiency at low outdoor temperatures
  - Introduce "smart" characteristics for Demand-Side Flexibility
    - the ability to adapt to the heating demand of the building and its users
    - the ability to interact with the electricity system,
  - Integrate with storage



### Thank you

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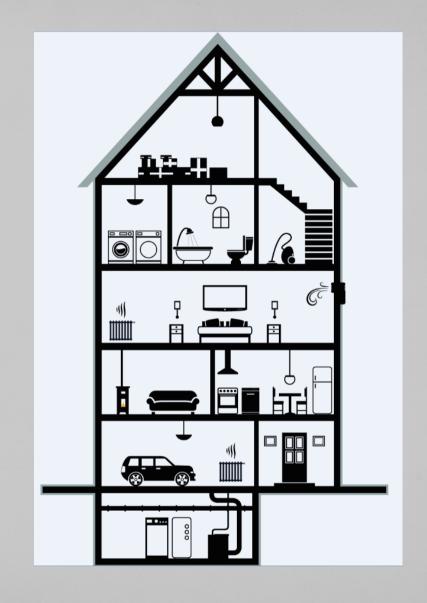
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### Ecodesign and energy labelling

