

# Scaling the energy transition through effective interorganizational knowledge sharing – a practical framework for intermediary actors

Extended Abstract (3-035-22)

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# About LightSwitch

We catalyse planet-positive impact through challenge-focused knowledge sharing, innovation and capacity building.



Specialised in developing, leading and facilitating partnerships for trans-disciplinary knowledge sharing, innovation and co-creation. Building capacity in people and organisations to accelerate the transition towards a truly sustainable society.

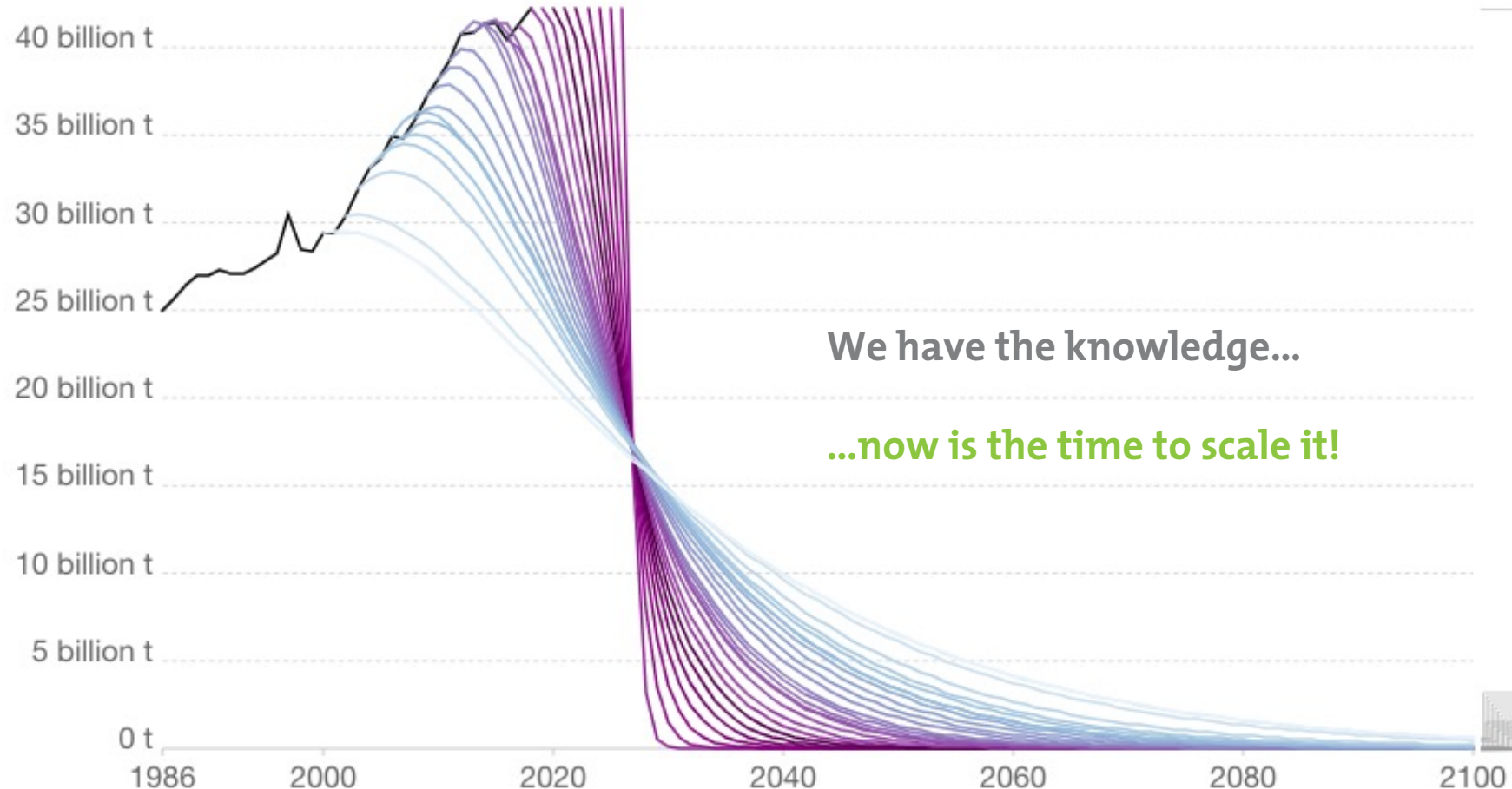
## Clients & Partners (selection)



# CO<sub>2</sub> reductions needed to keep global temperature rise below 1.5°C

Our World  
in Data

Annual emissions of carbon dioxide under various mitigation scenarios to keep global average temperature rise below 1.5°C. Scenarios are based on the CO<sub>2</sub> reductions necessary if mitigation had started – with global emissions peaking and quickly reducing – in the given year.



Source: Robbie Andrews (2019); based on Global Carbon Project & IPCC SR15

Note: Carbon budgets are based on a >66% chance of staying below 1.5°C from the IPCC's SR15 Report.

[OurWorldInData.org/co2-and-other-greenhouse-gas-emissions](https://OurWorldInData.org/co2-and-other-greenhouse-gas-emissions) • CC BY

# Content



## Introduction

- Scaling and demand-driven knowledge sharing
- The role of intermediaries



## Challenges in **planning and organising** impactful inter-organisational knowledge sharing



## A stepwise approach for intermediaries

# 4 Dimensions of Scaling



Spontaneous  
diffusion

Vertical  
scaling

Horizontal  
scaling

Functional  
scaling

*Reference: A review of scaling concepts, Thao Do, SWEDES Uppsala University (2015)*

# Scaling as learning

Scaling = a learning process



Building capacity in people and organisations to enable **change**



# The key role of intermediaries in scaling the energy transition

- ✿ Formal/Informal, Niche/Systemic, e.g. Energy Agencies, Sector organisations, NGOs, Regional government, International organisations, individual change agents...
- ✿ Helicopter view of socio-technical systems
- ✿ Knowledge Brokers and Catalysts for Change
- ✿ Access to larger networks + resources for coordination of multi-stakeholder collaboration

*“Actors and platforms that positively influence sustainability transition processes by **linking actors and activities**, and their related **skills and resources**, or by connecting transition visions and demands of networks of actors with existing regimes in order to **create momentum for socio-technical system change**, to create new collaborations within and across niche technologies, ideas and markets, and to **disrupt** dominant unsustainable socio-technical configurations”*  
(Kivimaa et al., 2018)

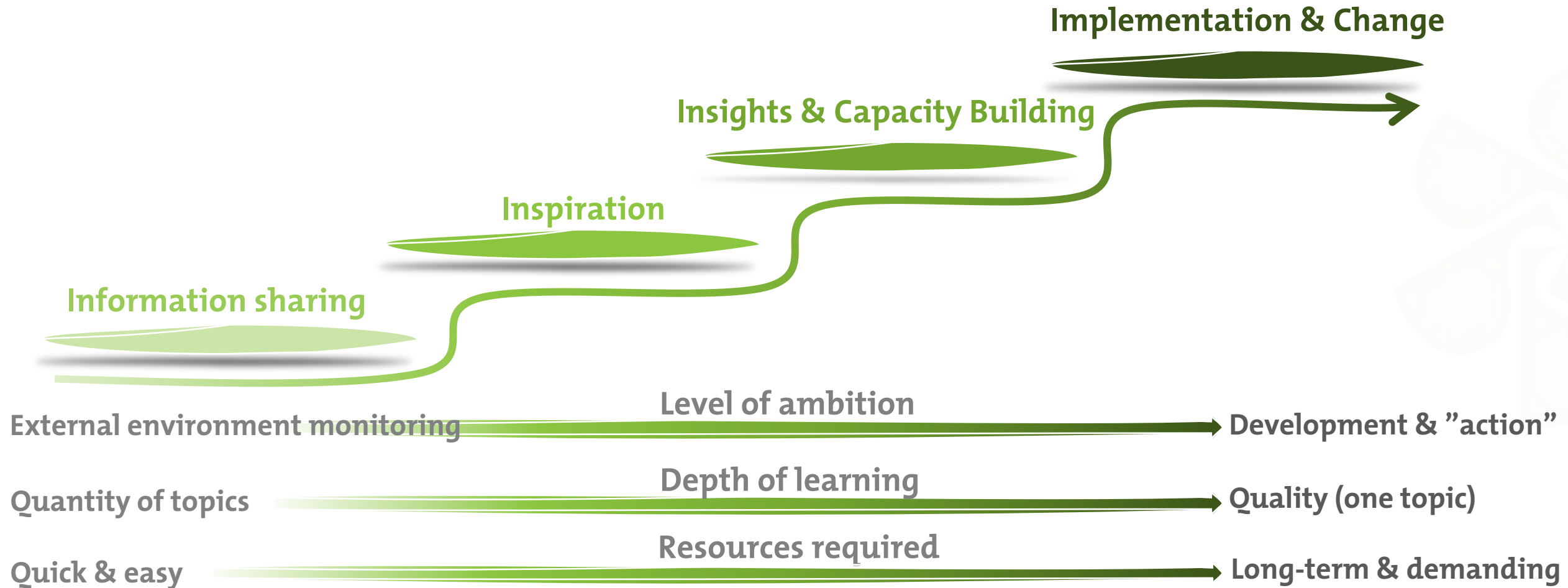
# Different starting points for an intermediary's scaling initiative

## □ The intermediary...

- ...identifies **challenge** or development need shared by several stakeholders in their stakeholder ecosystem
- ...recognises **pioneering solutions/practices** that could be scaled (e.g. an “example of good practice”) to deliver greater impact
- ...receives **demands by stakeholders** to coordinate knowledge sharing and co-creation to promote sector development or joint problem-solving



# Different purposes and levels of inter-organisational knowledge sharing



# So many questions to answer before we can even get started...

Why?

Vision? What impact do we want to achieve? Theory of change?  
Level of ambition? Concrete objectives?

What?

What subject matter are we tackling? Which perspectives? Which disciplines/competences?  
Trade-off between breadth (system view) vs. depth (details)? Supply & demand of knowledge?

Who?

Who will benefit? Who must contribute to reach our goals?  
Who's interests and needs must be met? Who are we in relation to the stakeholders?  
The composition of involved stakeholders (homogenous/heterogenous)? Relationships?

Where?

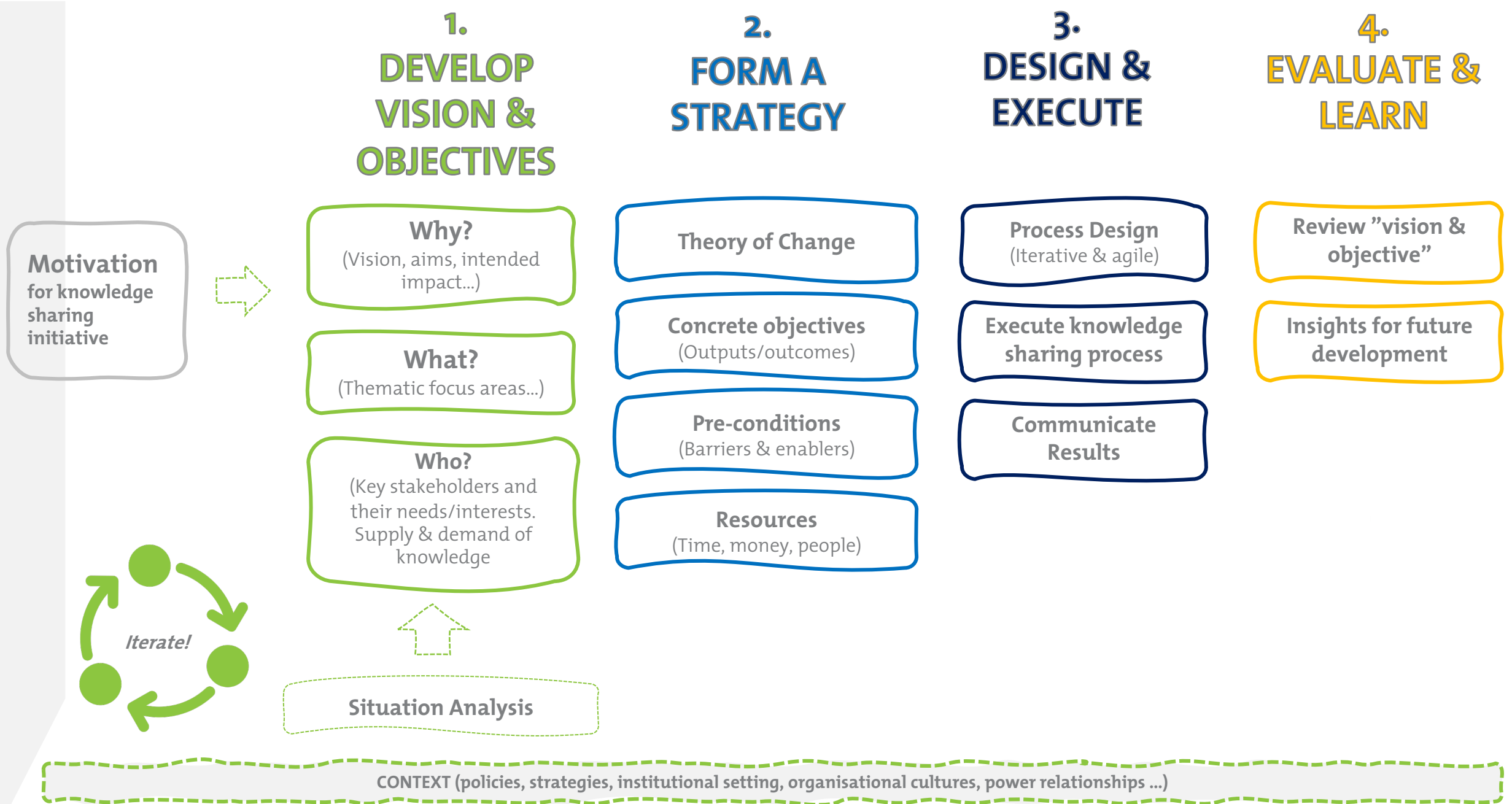
What is the context? Synergies with other initiatives? Opportunities and barriers?

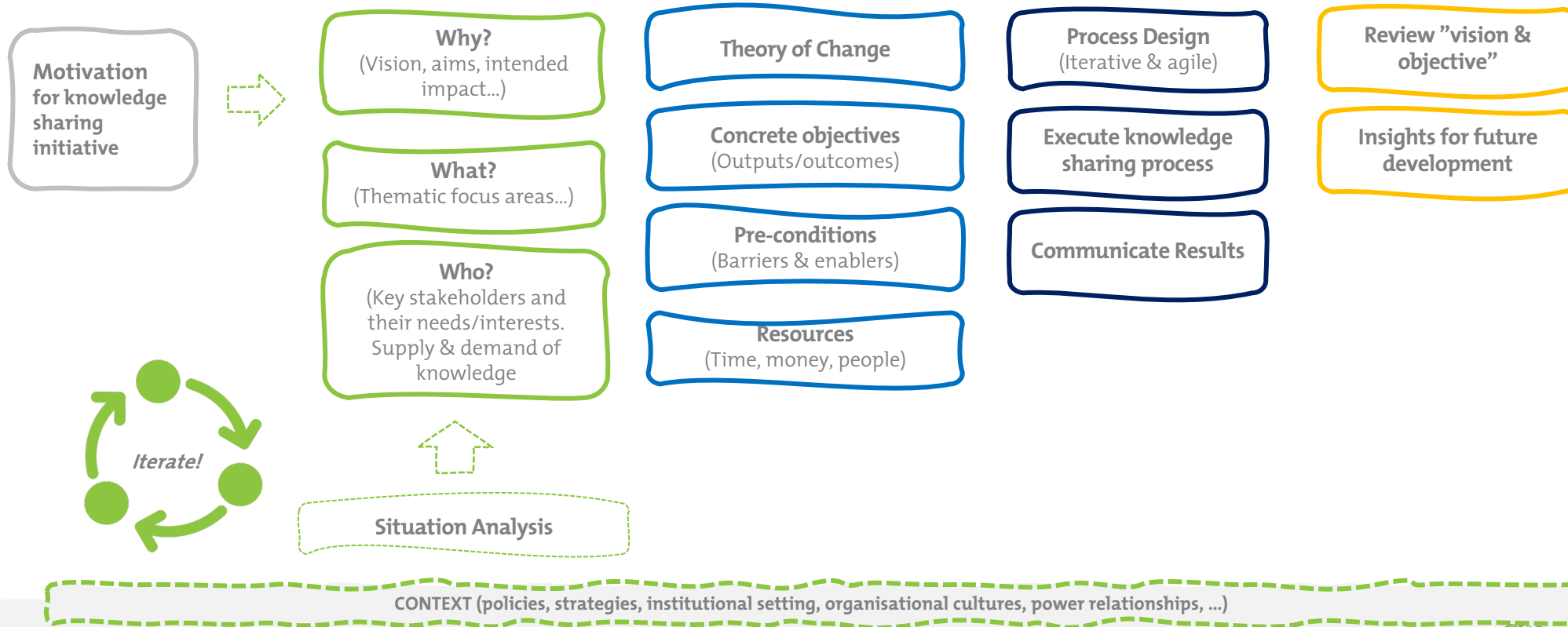
When?

How much time can we and our stakeholders invest?  
How long a process is desirable? Timing?

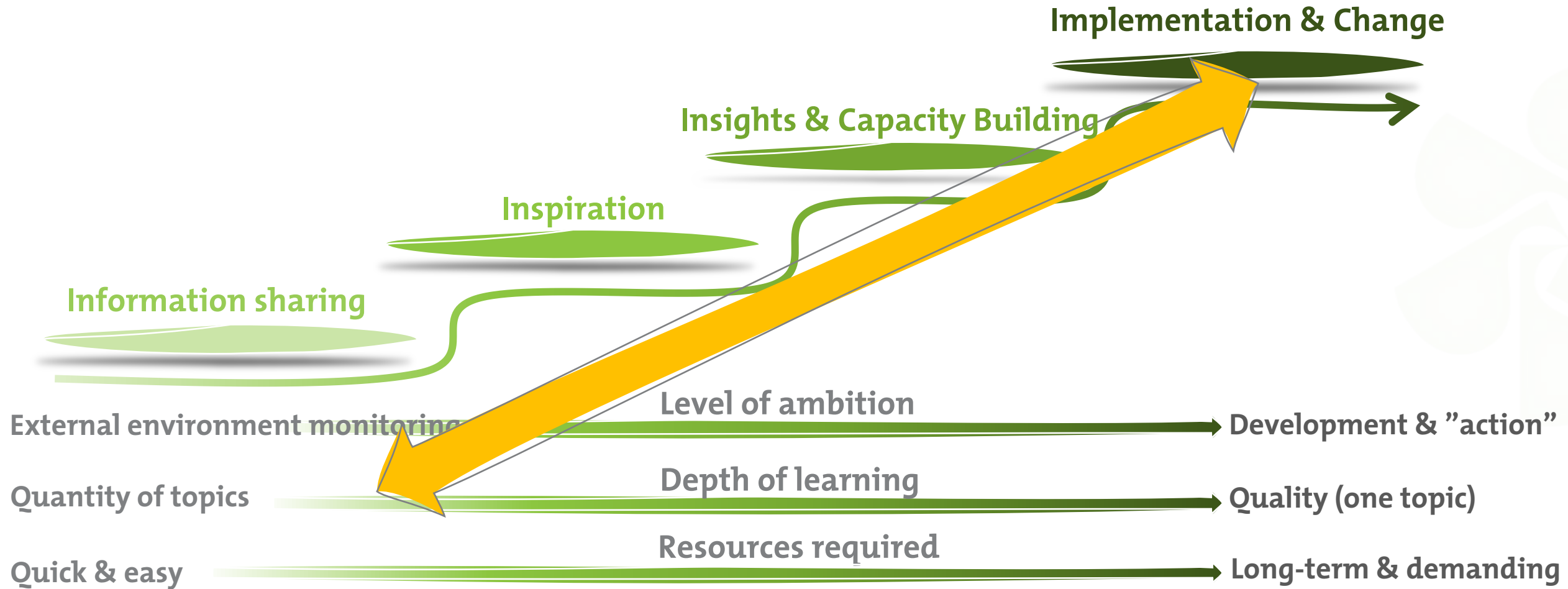
How?

How can we design a process that takes all of the above into account?  
What methods should we use?





# Avoid this common paradox: What many say they do and what they actually do...



# Thank you!

**Curious to learn more? Get in touch!**

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